Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006

Message Text

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15
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
---------- 092744
R 071359Z APR 76
FM AMEMBASSY VIENNA
TO AMEMBASSY PRAGUE
SECSTATE WASHDC 8229
USDOC WASHDC

UNCLAS VIENNA 2757

PRAGUE FOR B. FARRAND, USDOC FOR B. THOMPSON & J. ELLIS

E.O. 11652: N/A
TAGS: BEXP, XH
SUBJECT: CZECHOSLOVAK VISITORSHIP AT U.S. EXHIBITION, LEIPZIG

1. CZECHOSLOVAK VISITORS, ALONG WITH THE POLES, WERE THE MOST HEAVILY REPRESENTED AMONG EASTERN EUROPEANS AT THE U.S. EXHIBITION. ALL FTO'S AND CZECHOSLOVAK ORGANIZATIONS VISITED BY DBR DURING MARKET CALLS IN PRAGUE CAME TO U.S. EXHIBITIONS, AND THEIR TECHNICIANS VISITED THE EXHIBITORS. AN EXHIBITION SAMPLING OF CZECHOSLOVAK VISITORS LISTED: MERKURIA, KOVO, TESLA, TESLA ENTERPRISES, SKODA - BOTH THE PLANT IN PILSEN AND FTO - AND ALSO MANY RESEARCH INSTITUTES, ENTERPRISES, ALSO CSSR REPRESENTATIVE ORGANIZATIONS.

2. SEVERAL EXHIBORS HAD THE OPPORTUNITY TO PURSUE NEGOTIATION (AT LEAST ONE ON A VERY LARGE CONTRACT); OTHERS LISTED NEW CONTACTS.

3. TESLA, AS PROMISED, SENT REPRESENTATIVES OF ITS MEMBER ENTERPRISES AND INSTITUTES.

4. EXHIBITORS NOTED THAT LEIPZIG OPPORTUNITIES FOR CONTACTS WITH CZECHOSLOVAKIA AND POLISH, ALSO OTHER EE TRADE PEOPLE, WERE PARTICULARLY VALUABLE AND A REASON IN ITSELF TO PARTICIPATE AT LEIPZIG FAIR.BUCHANAN
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Disposition History: n/a
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